



consolidatedanalytics

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OPERATIONAL EXCELLENCE



# REO ASSET MANAGEMENT

The mortgage market can be unpredictable, resulting in fluctuating volumes of Real Estate Owned (REO) and distressed assets for servicers and institutional property owners. To effectively handle these assets while minimizing risks and financial losses, institutions must streamline, customize, and integrate their asset management processes, supported by expert resources.

Delivering one of the most comprehensive, nationwide asset management platforms, our industry-leading REO Asset Management and Disposition solutions deliver:

## Streamline High Quality REO Processes

With a dual focus on quality and efficiency, we surpass stringent investor and client standards. Our approach involves pairing expert staff with local market resources, ensuring a hands-on approach to asset management. Through proven processes, we streamline operations, meet SLAs, expedite turn-times and maximize asset returns.

## Deliver Customizable Strategies

We go beyond providing a service. We are your trusted partner, seamlessly integrating with your team. Our approach involves developing customizable, compliant asset management strategies tailored to your specific requirements and objectives.

## Integrated Mortgage Services Model

Consolidated Analytics offers a comprehensive range of asset and loan services that can be swiftly deployed as necessary. These include property valuation, rental management, loss mitigation, claims management, servicing process optimization and default servicing QA/QC.

## Delivering Tangible Benefits

Our emphasis on both quality and efficiency ensures that we not only meet, but exceed, the rigorous requirements of investors and clients.

- Nationwide vendor network of experienced agents, property preservation firms, appraisers, and eviction attorneys
- Experience with various REO platforms allows for seamless integration with existing systems, ensuring transparent metrics and adherence to timelines
- Consistent scorecard performance that meet or exceed client SLAs month-over-month
- Compliance with agency, regulatory and local governance to safeguard your reputation and minimize financial loss
- Extensive REO portfolio management reporting
- Seasoned, expert team of REO asset management professionals average 10 years of REO experience

# SOLUTIONS & SERVICES OVERVIEW



## REO Asset Management

From post-foreclosure through marketing and final disposition, our comprehensive approach to asset management consistently yields high-performance results, including accelerated turn-times and closing rates.

Our REO Asst Management team diligently evaluates and integrates property value, condition reports, market trends, financing requirements, client thresholds, and real estate best practices to devise the most effective REO strategy tailored to your organization's needs.

With access to our nationwide network of seasoned agents, property preservation firms, appraisers, and eviction attorneys, we proficiently oversee the entire REO asset management process including:



### Market Analysis

- Broker and agent selection
- Determine value, market condition and value reconciliation
- Prepare marketing strategy



### Premarketing

- Eviction Oversight
- Cash for Keys
- Redemption timelines/ confirmation



### Property Management & Preservation

- Property repair bid management
- Field services management
- HOA and Vacant property registrations



### REO Asset Marketing & Sale

- Property listing
- List price management and reduction according to client thresholds
- Alternative disposition analysis
- Offer management



### Closing Management

- Title curative/resolution
- Closing coordination with title and escrow
- Investor reporting

## About Consolidated Analytics

Consolidated Analytics is an end-to-end mortgage services platform that delivers value to its clients in origination, servicing, and capital markets, from asset-level analysis to enterprise optimization. A leading provider of real estate valuation, risk management, and advisory services, our comprehensive suite of solutions encompasses due diligence, residential and commercial valuation, collateral risk assessment, and regulatory compliance, enabling our clients to stay ahead in today's dynamic market.



Contact us for more information!

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