

REO ASSET MANAGEMENT

Mortgage market conditions are sometimes volatile, leaving servicers and institutional property owners with fluctuating volumes of Real Estate Owned (REO) and distressed assets. To effectively manage these assets without incurring additional risk and financial loss, institutions need to ensure its asset management is streamlined, customized, integrated and backed by expert resources.

Delivering one of the most comprehensive, nationwide asset management platforms, our industry-leading REO Asset Management and Disposition solutions deliver:

Streamline High Quality REO Processes

Focusing on both quality and efficiency, we meet and exceed stringent investor and client requirements.

We pair expert staff with local “boots on the ground” market resources and proven, and detailed processes to streamline asset management processes, meet SLAs, accelerate turn-times and maximize the return on assets.

Deliver Customizable Strategies

We don’t just deliver a service; we become your trusted partner and an extension of your team, developing customizable, compliant asset management strategies that meet your unique requirements and objectives.

Integrated Mortgage Services Model

Consolidated Analytics has a broad suite of asset and loan services nimble enough to be leveraged at a moment’s notice, such as property valuation, rental management, loss mitigation, claims management, servicing process optimization, and default servicing QA/QC.

Delivering Tangible Benefits

Focusing on both quality and efficiency, we meet and exceed stringent investor and client requirements. We pair expert staff with local “boots on the ground” market resources and proven, and detailed processes to streamline asset management processes, meet SLAs, accelerate turn-times and maximize the return on assets.

- Nationwide vendor network of experienced agents, property preservation firms, appraisers, and eviction attorneys
- Experience with various REO platforms allows for seamless integration with existing systems, ensuring transparent metrics and adherence to timelines
- Consistent scorecard performance that meet or exceed client SLAs month-over-month
- Compliance with agency, regulatory and local governance to safeguard your reputation and minimize financial loss
- Extensive REO portfolio management reporting
- Seasoned, expert team of REO asset management professionals average 10 years of REO experience

SOLUTIONS & SERVICES OVERVIEW



REO Asset Management

From post-foreclosure through marketing and final disposition, our holistic asset management approach delivers high-performance results, including accelerated turn-times and closing rates.

Our REO Asset Management team evaluates and incorporates property value, condition reports, market trends, financing requirements, client thresholds, and real estate best practices to develop the most effective REO strategy for your organization.

Leveraging our nationwide network of experienced agents property preservation firms, appraisers, and eviction attorneys, we effectively manage the entire REO asset management process, including:



Market Analysis

- Broker and agent selection
- Determine value, market condition and value reconciliation
- Prepare marketing strategy



Premarketing

- Eviction Oversight
- Cash for Keys
- Redemption timelines/ confirmation



Property Management & Preservation

- Property repair bid management
- Field services management
- HOA and Vacant property registrations



REO Asset Marketing & Sale

- Property listing
- List price management and reduction according to client thresholds
- Alternative disposition analysis
- Offer management



Closing Management

- Title curative/resolution
- Closing coordination with title and escrow
- Investor reporting

About Consolidated Analytics

Consolidated Analytics provides the real estate finance industry with an end-to-end mortgage services platform that delivers value to its customers, from asset-level analyses through enterprise-wide optimization. By harnessing the power of data and technology – and by tapping into the expert insights of our multidisciplinary team – we help forward-thinking companies unlock loan and operational quality, efficiency and performance.

Consolidated Analytics serves clients in mortgage lending, servicing and capital markets. Specific solutions the company offers span across the mortgage value chain and include valuation, business process services, due diligence, consulting and advisory.



Contact us for more information!

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